

# Trail's End COLLECTION ENVELOPE

Scout's Name:	
Phone Number: (	)
Amount of Money Due:	
Money Due By:	
Turn Money In To:	(Name)

# When Delivering Popcorn



- 1. Accept the customer's money.
- 2. When making change, count the money aloud.
- 3. Give the popcorn to the customer and thank them.
- 4. Always use the Buddy System, supervised by an adult.

Use this envelope to hold your money and checks.



# Parents, help your Scout make his adventures real.

#### PARENTS, HERE'S HOW TO MAKE IT REAL!

- PLAN your Scouting year with your Scout and his Den, Pack or Troop.
- Determine HOW MUCH MONEY your son will need to fund his Program Year.
- SET A POPCORN SALES GOAL that will pay for the year.
- SUPPORT your Den, Pack or Troop by selling popcorn.

Put all the money you collect into this envelope for safe-keeping.

## Safety Tips

- · ALWAYS sell with another Scout or with an adult.
- NEVER enter anyone's home.
- NEVER sell after dark unless you're with an adult.
- DON'T carry large amounts of cash.
- ALWAYS walk on the sidewalk and driveway.

## **Selling Tips**

- ALWAYS wear your uniform.
- ALWAYS smile and introduce yourself.
- ALWAYS tell your customers why you are selling popcorn.
- KNOW the different types of popcorn you're selling.
- ALWAYS say "Thank You!"
- · ALWAYS make a copy of your order form.

